



KEEP IT SIMPLE CONSULTANCY LTD

Company Profile



KIS CONSULTANCY
24 Milima Road, Woodlands, Lusaka, ZM
2021

About KIS

Keep It Simple Consultancy Ltd (KIS Consultancy) is a management consultancy organisation that offers services and solutions to small and medium sized organisation in Zambia. Our commitment is to provide *simple* and client specific solutions that speak directly to the needs of our clients to facilitate business efficiency and growth.

KIS Consultancy's strength lies in providing visibility in your business financial performance and reviewing business processes to identify inefficiencies. We strive to earn your trust and that means we need to understand what makes your business and industry tick so we can help you take advantage of emerging opportunities.

We go beyond preparing financial statements and tax returns; we strive to *simplify* your organisations workflow to enable you to work SMARTER and not HARDER and in the process build a more profitable and more manageable business. Using our experience and developed tools we are able to assess performance of key aspects of your business. We can implement management accounting procedures to ensure a flow of regular, meaningful financial reports that allow you to make truly informed decisions.

The preparation of budgets, forecasts and cash flow projections ensures your business strategies remain on track. Once completed they enable assessment of current performance against your management plans. The results can then be used to make decisions on marketing, pricing, organisational structure, overheads and capital investment.

Some of the questions we want to help you answer are:

1. How much **PROFIT** am I making?
2. How can I make **MORE** profit?
3. Where is my **CASH** going?
4. How can I **GROW** my business?
5. Is my business **SAFE**?

Our goal is to empower you with the information required to give you visibility of your organisations performance and discuss the business options with you so you can make informed decisions that not improve your competitive advantage but secure your business for the future.

Our Philosophy

At KIS Consultancy we believe in providing solutions that speak to our client's challenges. Our core values are simplicity, confidentiality, expertise and commitment. Our philosophy includes:

- From compliance to consulting we have a commitment to excellence.
- To be a pro-active, as well as innovative, accounting and advisory firm focused on creating long lasting relationships with our clients.
- Beyond having an accountant, our business clients should enjoy a 'business partner' relationship.
- To be active in understanding our clients' individual needs and provide advice that is both technically sound and success driven.
- Guarantee clients the highest level of confidentiality and integrity in relation to their financial affairs.
- Our clients are never too small or insignificant and no job is too hard or too small.
- At all times provide friendly, courteous and personal service from an enthusiastic team who endeavour to deliver quick turnaround of compliance work.
- To be accessible which includes returning client calls promptly and recognising that clients' needs often extend outside regular business hours.

Our Services primarily include:

- Preparation of Financials Statements
- Management Reporting
- Financial Risk Management
- Payroll Processing
- Budgets, Forecasts and Cash Flow Projections
- Practical Business Advice & Financial Due Diligence
- Tax Planning and Returns
- Human Capital Management
- NAPSA, NHIMA and Workers Compensation Administration
- Business Process Reviews and Improvements
- Fraud and Adhoc Investigations

Our Clients

Intrepid Mines Zambia Ltd

Findura Infosys Ltd

Visit: <https://findurainfosys.com/>

Venture Communications & Construction Ltd

Visit: <https://venturecomms.co.zm/>

Folks Lodges Ltd and Folks Pub & Grill Ltd

Visit: <http://www.folkslodges.com/about.html>

M'simbi Stores

Visit: <https://msimbistore.com/>

Adena Innovations Ltd

Bloom Christian School Ltd

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Follow us on social media for Business, Financial and Tax tips and reminders on key dates...



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